

Chillisoft distributes USB security solution



Written by Vera Alves

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Chillisoft has won the distribution rights in Australia and New Zealand for CoSoSys, a European developer of endpoint and data leakage security software.

According to Chillisoft's Auckland-based Managing Director Geoff Cossey, initial channel promotion will focus on CoSoSys personal backup system Carry it Easy, which turns a USB drive into a secure, systems data backup and compression device.

"We are delighted with this relationship and opportunity to expand our IT Security range with products from CoSoSys," said Cossey. "The beauty of this product is that it solves the dark art of backing up email, favourites and documents, particularly for SOHO computer users, who struggle to pinpoint the identity and location of important files to backup. Carry it Easy does it automatically, without requiring the user to navigate file structures and select the right files for backing up."

Chillisoft expects the product to have good uptake in the ANZ region: "It's a really nice solution to a big problem. We think it'll be a big hit down here, particularly for resellers working with home users, SOHO and SMEs."

With this deal, Chillisoft will also promote CoSoSys' endpoint security system Secure it Easy – software that manages computer and network access to external storage devices, such as USB drives.

"In the coming weeks we will be educating our reseller channel and customers about the opportunities provided by the CoSoSys Endpoint Security and Carry it Easy products," added Cossey.



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